



Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses.

Industries Served



Birlasoft and KPIT's IT Services business, has merged to form a leading \$500M publicly listed Enterprise Digital and IT Services company. As part of the multibillion dollar diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 150-year heritage of building sustainable communities.

As part of a large, global conglomerate, Birlasoft offers stability to employees, investors and customers alike. Our extensive domain knowledge arises from our diverse portfolio of our group companies operating across manufacturing, infrastructure, consumer goods, healthcare and technology.

Birlasoft caters to customers across various verticals, provides personalised attention and award-winning business solving expertise. We offer complete suite of end-to-end enterprise solutions, complemented by enhanced digital and custom app development capabilities.

Solution Areas: Oracle | SAP | Infor | Infrastructure and Cloud Technology
Digital Transformation | IT Transformation | CRM | Data & Analytics | Testing

Analyst and Partner Recognition

- Oracle Excellence Award 2019' in the 'SCM Cloud Partner of the Year' category
- **2018, 2019: SAP Hybris Americas Service Delivery Partner of the Year**
- **Emerging Technologies Partner of the Year'** FY19 Award by Oracle
- Distinguished Partner Award - '**Successful Adoption of UX One'** category by Oracle
- '**Smart Datacenter Management'** Award in the '**Automation'** category
- Niche Player in 2019 '**Magic Quadrant for Oracle Cloud Applications Services, Worldwide'**
- **Rising Star in the Salesforce Ecosystem Quadrant Report** for USA 2019 by Information Services Group (ISG)
- **Oracle Monetization Cloud Award** in Asia Pacific in driving business transformation using Oracle Monetization Cloud and IoT
- Market leader in **Cloud Services report, ISG**
- **Challenger in Gartner SAP Magic Quadrant**, and profiled in Critical Capabilities report for SAP, North America
- **ISG Provider Lens™ Cloud Services Quadrant Report**, among the leading providers for the "SAP Services"
- **ISG SAP S/4 HANA Leader, 2018**
- **Zinnov Zones for Digital Services 2017 - Niche Service Provider** with strong competency in digital application engineering
- Featured in 2017/18 Gartner Market Guides for service providers in the areas of: **Transportation Management, Agile and DevOps, Supply Chain Planning, SAP SuccessFactors, Data and Analytics, and SFDC**



Energy

Multinational oilfield service company has been engaged with Birlasoft for over 15 years. It was challenged to reduce costs through transformative solutions, improve the user experience and roll out a global ERP solution at the same time.

Benefits: Global ERP was rolled out in 100+ countries, implemented global application managed services for 400+ applications leveraging SmartAMS along with multiple IT transformation initiatives resulting in process and efficiency improvements with over \$50M in projected and realized savings.



Media

Global leaders in the Media & Entertainment space – studios, networks, broadcasters and streaming services – face a common challenge: Creating and managing complex agreements and contracts with writers, directors, actors and many other types of talent.

What was needed? A solution to streamline the legal and business affairs process end-to-end, to facilitate contract development and management.

Benefits: The Birlasoft TruView™ Contract Lifecycle Management solution, now in place at almost every major Hollywood studio and beyond. The outcome? An average of a four-fold improvement in workflow speed and efficiency and dramatically improved visibility, shorter negotiation and approval cycles, global mobility and dramatically enhanced business process efficiency.



BFSI

One of the world's largest reinsurers engaged with Birlasoft for 10+ years on all strategic initiatives, focusing on a financial transformation through Smart Automation. The company required achieve faster consolidation of financials across 180 legal entities and consistency in revenue and cost reporting formats.

Benefits: Birlasoft's complex Micro-Services Architecture was used as the real-time Inter-Platform Connectivity to complete the largest Financial Transformation Program in Europe using SAP Simple Finance Platform. The company required to achieve faster consolidation of financials across 180 legal entities and consistency in revenue and cost reporting formats.