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Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Birlasoft Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Birlasoft Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), for the quarter ended December 31, 2023 and year to date from April 01, 2023 to December 31, 2023 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410. "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - a. Birlasoft Limited (Holding Company)

# Subsidiaries and fellow subsidiaries

- b. Birlasoft Inc., USA
- Birlasoft (UK) Limited, UK C.
- d. Birlasoft Sdn. Bhd., Malaysia
- e. Birlasoft Solutions Limited, UK
- f. Birlasoft Solutions France
- g. Birlasoft Solutions Inc., USA
- h. Birlasoft Computer Corporation, USA
- i. Birlasoft Solutions ME FZE, UAE
- j. Birlasoft Technologies Canada Corporation, Canada
- k. Birlasoft Consulting Inc., USA
- I. Birlasoft Solutions Ltda., Brazil
- m. Birlasoft Solutions Mexico S.A. DE C.V., Mexico
- n. Birlasoft Solutions GmbH., Germany



# SRBC&COLLP

Chartered Accountants

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of:
  - One subsidiary, whose interim financial results and other financial information reflect total revenues of Rs 217.88 million and Rs 651.33 million, total net profit after tax and total comprehensive income of Rs. 30.51 million and Rs. 91.61 million, for the quarter ended December 31, 2023 and the period ended on that date respectively.

The unaudited interim financial results and other unaudited financial information of this subsidiary has not been reviewed by any auditor and have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of this subsidiary is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 above is not modified with respect to our reliance on the financial results/financial information certified by the Management.

7. The comparative financial information of the Group, for the corresponding quarter and period ended December 31, 2022, included in these consolidated financial results, were reviewed by the predecessor auditor and the consolidated financial statements of the Group, for the year ended March 31, 2023, were audited by predecessor auditor who expressed an unmodified conclusion and unmodified opinion on those consolidated financial information on February 02, 2023 and May 08, 2023 respectively.

For S R B C & CO LLP

Chartered Accountants

ICAI Firm registration number: 3249821/15300003

per Huzefa Ginwala

Partner

Membership No.: 111757

UDIN: 24111757BKENOM7151

Place: Pune

Date: January 24, 2024

### Birlasoft Limited

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

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PARTI

#### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2023

₹ in million (except per share data) Quarter ended Nine months ended Year ended 31 December 31 December 31 December 30 September 31 December 31 March Particulars 2023 2023 2022 2023 2022 2023 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Revenue from operations 13,429.51 13.098.75 12.218.92 39,155,97 35.683.81 47.947.69 Other income (net) (Refer note 8) 281.66 155 64 123 66 577 88 251 20 228.11 Total income 13,711.17 13,254.39 12,342.58 39,733.85 35,935.01 48,175.80 Expenses Employee benefits expense 7,934.40 7,441.40 7,319.65 22,803.95 20,836.45 28.130.57 146.20 59.50 56.86 158.62 185.89 Finance costs 55.61 210.55 Depreciation and amortisation expense 215.03 209.95 639.36 613.05 822.65 Other expenses 3,352.26 3,585.88 4,825.68 10,206.50 11,312.31 14,612.47 Total expenses 11,556.71 11,299.17 12,410.89 33,808.43 32,908.01 43,751.58 Profit before tax 1.955.22 (68.31)5.925.42 3.027.00 4.424.22 2.154.46 Tax expense 636.72 484.20 293.13 1,577.79 1,014.85 1,277.82 Current tax 20.25 Deferred tax charge/ (credit) (92.84) (197.83)(89.13) (182.01)(169.44)Total tax expense 543.88 504.45 95.30 1,488.66 832.84 1,108.38 1.610.58 1.450.77 (163.61) 4,436.76 2,194.16 Profit for the period 3,315.84 Other comprehensive income/(losses) Items that will not be reclassified to profit or loss 2.47 Remeasurements of defined benefit plans 6.67 (7.73)7.06 (17.59)(4.58)Income tax on item that will not be reclassified to profit or loss (0.63)(1.67)1.95 (1.78)4.43 1.15 Items that will be reclassified to profit or loss (i) Exchange differences in translating the financial statements of foreign operations 118.19 131.41 322.90 258.52 1,081.15 1,020.06 (ii) Effective portion of losses on hedging instruments in cash flow hedges (68.24)(119.34)(334.69)23.75 59.24 (139.13)Income tax on item (ii) above that will be reclassified to profit or loss (5.98)17.18 30.04 (14.91)84.24 35.02 Total other comprehensive income 137.80 85.35 227.82 308.13 817.54 912.52 Total comprehensive income for the period 1,748.38 1,536.12 64.21 4,744.89 3,011.70 4,228.36 Profit attributable to 1,610.58 1,450.77 (163.61)4,436.76 2,194.16 Owners of the company 3,315.84 1,450.77 (163.61)4,436.76 2.194.16 Profit for the period 1.610.58 3.315.84 Other comprehensive income attributable to 137.80 85.35 227.82 308.13 817.54 Owners of the Company 912.52 Other comprehensive income for the period 137.80 85.35 308.13 912.52 227.82 817.54 Total comprehensive income attributable to Owners of the Company 1,748.38 1,536.12 64.21 4.744.89 3,011.70 4,228.36 Total comprehensive income for the period 1,748.38 1,536.12 64.21 4,744.89 3,011.70 4,228.36 Paid up equity capital [Face value ₹ 2/- per share] 551.50 551.11 546.56 551.50 546.56 549.74 Other equity 23,933.19 Earnings per equity share (face value ₹ 2 per share) (not annualized for interim periods) 5.82 16.05 5.24 (0.59)7.90 11.96 Diluted 5.73 5.18 (0.59)15.83 7.88 11.92

INITIAL FOR IDENTIFICATION
BY
SRBC & CO LLP

#### Birlasoft Limited

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

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PART I

## STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2023

#### Notes:

- 1 The above unaudited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors at its meeting held on 24 January 2024. These unaudited consolidated financial results are prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- 2 The Statutory Auditors of the Company have conducted limited review of the above consolidated financial results of the Company for the quarter and nine months ended 31 December 2023. An unmodified conclusion has been issued by them thereon.
- 3 Standalone information:

	Particulars	Quarter ended			Nine mon	Year ended	
Sr No		31 December	30 September	31 December	31 December	31 December	31 March
		2023	2023	2022	2023	2022	2023
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
а	Revenue	6,933.60	6,466.11	6,169.73	19,624.97	17,928.00	24,172.43
b	Profit before tax	1,174.51	1,217.79	639.94	3,020.45	2,330.86	2,671.98
С	Net profit for the period	860.01	968.33	472.34	2,298.28	1,743.07	2,003.64
d	Other comprehensive income/(losses)	19.61	(46.06)	(95.08)	49.61	(263.61)	(107.54)
e	Total comprehensive income	879.62	922.27	377.26	2,347.89	1,479.46	1,896.10

- The results for the quarter and nine months ended 31 December 2023, are available on the Company's website at www.birlasoft.com and also on the website of BSE Limited at www.bseindia.com and National Stock Exchange of India Limited at www.nseindia.com, where the shares of the Company are listed.
- 5 Mr. Ashok Barat (DIN: 00492930) and Ms. Nandita Gurjar (DIN: 01318683) completed their term as Independent Directors of the Company on 14 January 2024, and consequently ceased to be the Directors of the Company w.e.f. the end of business hours of the said date.
- 6 Ms. Nidhi Killawala (DIN: 05182060) has been appointed as an Independent Director of the Company, for a period of 5 years effective 15 December 2023, pursuant to the recommendation of the Nomination and Remuneration Committee, approval of the Board of Directors on 14 December 2023 and approval of the Members of the Company on 18 January 2024.
- 7 Mr. Manish Choksi (DIN: 00026496) has been appointed as an Additional (Independent) Director of the Company, for a period of 5 years effective 16 January 2024, pursuant to the recommendation of the Nomination and Remuneration Committee, and approval of the Board of Directors on 16 January 2024. This appointment is subject to approval of the Members of the Company.
- 8 Following items are disclosed on net basis in Other Income:

Particulars	Quarter ended			Nine mon	Year ended								
	31 December 2023 (Unaudited)	30 September 2023 (Unaudited)	31 December 2022 (Unaudited)	31 December 2023 (Unaudited)	31 December 2022 (Unaudited)	31 March 2023 (Audited)							
							Exchange (loss)/ gain	65.98	(47.02)	69.33	(5.93)	43.23	(74.86)
							Fair value gain/(loss) on financial assets (investments) at fair value through profit or loss	50.47	30.16	(2.23)	112.56	2.81	2.19

9 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

On behalf of the Board of Directors For Birlasoft Limited

Angan Guha

CEO & Managing Director DIN: 09791436

Place : New Delhi Date: 24 January 2024



### **Birlasoft Limited**

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PART II

## SEGMENT WISE REVENUE AND RESULTS

₹ in million

	Particulars		Quarter ended			Nine months ended	
Sr No		31 December	30 September	31 December	31 December	31 December	31 March
		2023	2023	2022	2023	2022	2023
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue by Industry Practice						
•	Banking, Financial Services and Insurance	2,770.14	2,766.18	2,451.64	8,145.89	6,775.52	9,283.34
	Manufacturing	5,504.05	5,392.57	4,878.99	16,034.66	14,590.84	19,503.41
	Energy and Utilities	1,942.23	1,787.93	1,692.71	5,528.20	4,999.67	6,823.11
	Life Sciences & Services	3,213.09	3,152.07	3,195.58	9,447.22	9,317.78	12,337.83
	Revenue from operations	13,429.51	13,098.75	12,218.92	39,155.97	35,683.81	47,947.69
2	Segment Results						
	Banking, Financial Services and Insurance	792.40	828.59	656.86	2,474.27	1,799.95	2,585.35
	Manufacturing	1,496.02	1,422.85	1,027.71	4,265.37	3,489.90	4,815.99
	Energy and Utilities	617.07	627.49	648.52	1,928.15	1,858.43	2,636.61
	Life Sciences & Services	717.43	655.06	(968.48)	2,303.39	(0.12)	446.40
	Total	3,622.92	3,533.99	1,364.61	10,971.18	7,148.16	10,484.35
	Less:					- 2	
	- Finance costs	59.50	56.86	55.61	158.62	146.20	185.89
	- Other unallocable expenditure (net of unallocable income)	1,408.96	1,521.91	1,377.31	4,887.14	3,974.96	5,874.24
	Profit before tax	2,154.46	1,955.22	(68.31)	5,925.42	3,027.00	4,424.22

## Notes:

- i) The Chairman and CEO & Managing Director of the Company have been identified as the Chief Operating Decision Maker (CODM) as defined by IND AS 108, "Operating Segments." The Chairman of the Company evaluates the segments based on their revenue growth and operating income.
- ii) Assets and liabilities are not identified to any reportable segment, since these are used interchangeably across segments and consequently, the management believes that it is not practicable or meaningful to provide segment disclosures relating to total assets and liabilities.

On behalf of the Board of Directors For Birlasoft Limited

> Angan Guha CEO & Managing Director

& Managing Director DIN: 09791436

Place : New Delhi Date: 24 January 2024

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