## STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2013

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Particulars</th>
<th>Quarter ended</th>
<th>Year ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(in `lakh)</td>
<td>(in `lakh)</td>
<td>(in `lakh)</td>
</tr>
<tr>
<td>1.</td>
<td>Net Sales (turnover)</td>
<td>51,38,112.13</td>
<td>15,18,772.13</td>
</tr>
<tr>
<td>2.</td>
<td>Expenses :</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a. Direct expenses</td>
<td>32,05,54.47</td>
<td>23,89,59.26</td>
</tr>
<tr>
<td></td>
<td>b. Indirect expenses</td>
<td>1,75,97.64</td>
<td>1,75,97.64</td>
</tr>
<tr>
<td></td>
<td>c. Depreciation and amortisation expenses</td>
<td>4,62,80.40</td>
<td>3,07,50.40</td>
</tr>
<tr>
<td></td>
<td>d. Finance charges</td>
<td>5,59,15.54</td>
<td>4,39,95.54</td>
</tr>
<tr>
<td></td>
<td>e. Other expenses</td>
<td>3,59,75.25</td>
<td>3,59,75.25</td>
</tr>
<tr>
<td>3.</td>
<td>Profit before tax</td>
<td>6,88,51.75</td>
<td>8,01,92.85</td>
</tr>
<tr>
<td>4.</td>
<td>Tax :</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a. Direct tax</td>
<td>5,68,49.85</td>
<td>6,68,19.85</td>
</tr>
<tr>
<td></td>
<td>b. Indirect tax</td>
<td>1,67,82.85</td>
<td>1,67,82.85</td>
</tr>
<tr>
<td></td>
<td>c. Indirect tax (as per tax rules)</td>
<td>1,67,82.85</td>
<td>1,67,82.85</td>
</tr>
<tr>
<td>5.</td>
<td>Profit after tax</td>
<td>2,06,72.90</td>
<td>2,04,93.00</td>
</tr>
<tr>
<td>6.</td>
<td>Profit after tax (as per tax rules)</td>
<td>2,06,72.90</td>
<td>2,04,93.00</td>
</tr>
<tr>
<td>7.</td>
<td>Profit after tax (as per tax rules) (net of accretion)</td>
<td>2,06,72.90</td>
<td>2,04,93.00</td>
</tr>
<tr>
<td>8.</td>
<td>Net Profit after tax (net of accretion) (as per tax rules)</td>
<td>2,06,72.90</td>
<td>2,04,93.00</td>
</tr>
</tbody>
</table>

### A. PARTICIPATION OF INDIAN SHAREHOLDERS

<table>
<thead>
<tr>
<th>No. of shares</th>
<th>Preference Shareholding</th>
<th>Equity Shareholding</th>
<th>Total Shareholding</th>
<th>Preference Shareholding</th>
<th>Equity Shareholding</th>
<th>Total Shareholding</th>
<th>Preference Shareholding</th>
<th>Equity Shareholding</th>
<th>Total Shareholding</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Percentage of preferences</td>
<td>Percentage of shares</td>
<td></td>
<td>Percentage of preferences</td>
<td>Percentage of shares</td>
<td></td>
<td>Percentage of preferences</td>
<td>Percentage of shares</td>
<td></td>
</tr>
<tr>
<td></td>
<td>144,29,600.59</td>
<td>1,18,00,000.59</td>
<td>153,29,600.59</td>
<td>144,29,600.59</td>
<td>1,18,00,000.59</td>
<td>153,29,600.59</td>
<td>144,29,600.59</td>
<td>1,18,00,000.59</td>
<td>153,29,600.59</td>
</tr>
</tbody>
</table>

### B. INVESTOR COMPLAINTS

<table>
<thead>
<tr>
<th>Month</th>
<th>Total complaints</th>
<th>Pending at the end of the quarter</th>
<th>Resolved during the quarter</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 2013</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

**Notes:**
1. The above unaudited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their respective meetings held on 23rd July, 2013.
2. These unaudited consolidated financial results have been audited from financial statements prepared in accordance with Accounting Standards issued or modified under the Companies (Profits and Loss) Standards (Revised) 2006, the provisions of Companies Act, 2013 and the Guidelines issued by the Securities and Exchange Board of India.
3. The Company has not received any complaints relating to deficiencies of the company's Corporate Governance Practices, in compliance with the provisions of Corporate Governance Standards of SEBI.
4. The Company has made the necessary disclosures in the Notes to Financial Statements as stipulated under the Companies Act, 2013.
5. The Board of Directors at their meeting held on 23rd July, 2013 has allotted 75,46,032 equity shares to employees of the Company pursuant to the exercise of share options under ESOP 2006 scheme and ESOP 2008 scheme.

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*SIGNED FOR IDENTIFICATION BY*

B S R & Co. Registered
## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1) Segment Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S.A.</td>
<td>46,235.97</td>
<td>45,505.66</td>
<td>41,028.64</td>
<td>45,505.66</td>
</tr>
<tr>
<td>UK &amp; Europe</td>
<td>8,147.51</td>
<td>6,460.09</td>
<td>7,840.62</td>
<td>7,840.62</td>
</tr>
<tr>
<td>Rest of the World (Refer Note 2)</td>
<td>6,930.57</td>
<td>7,020.48</td>
<td>4,948.24</td>
<td>4,948.24</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>51,313.05</td>
<td>58,986.22</td>
<td>53,817.50</td>
<td>58,817.50</td>
</tr>
<tr>
<td><strong>2) Segment Results Profit / (Loss)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S.A.</td>
<td>11,220.27</td>
<td>11,692.42</td>
<td>10,501.75</td>
<td>10,501.75</td>
</tr>
<tr>
<td>UK &amp; Europe</td>
<td>2,445.28</td>
<td>2,400.15</td>
<td>2,901.71</td>
<td>2,901.71</td>
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<tr>
<td>Rest of the World</td>
<td>1,077.40</td>
<td>1,037.04</td>
<td>1,230.91</td>
<td>1,230.91</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>14,743.03</td>
<td>15,129.61</td>
<td>14,634.37</td>
<td>14,634.37</td>
</tr>
<tr>
<td><strong>Less:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Finance costs</td>
<td>556.56</td>
<td>316.07</td>
<td>267.61</td>
<td>1,415.12</td>
</tr>
<tr>
<td>- Other unallocable expenditure</td>
<td>6,414.03</td>
<td>7,055.29</td>
<td>7,401.22</td>
<td>30,849.04</td>
</tr>
<tr>
<td><strong>Profit from ordinary activities before tax and exceptional items</strong></td>
<td>6,468.76</td>
<td>7,918.28</td>
<td>8,938.84</td>
<td>28,402.82</td>
</tr>
<tr>
<td><strong>Exceptional items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Profit from ordinary activities before tax</strong></td>
<td>6,446.76</td>
<td>7,849.32</td>
<td>275.28</td>
<td>275.28</td>
</tr>
<tr>
<td><strong>3) Segment Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S.A.</td>
<td>42,059.33</td>
<td>40,365.08</td>
<td>35,759.60</td>
<td>35,759.60</td>
</tr>
<tr>
<td>UK &amp; Europe</td>
<td>9,134.47</td>
<td>7,761.21</td>
<td>8,068.91</td>
<td>8,068.91</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>6,201.98</td>
<td>6,777.96</td>
<td>6,243.23</td>
<td>6,243.23</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>57,395.78</td>
<td>54,904.25</td>
<td>40,072.78</td>
<td>40,072.78</td>
</tr>
<tr>
<td><strong>Unallocated Assets (Segment and Corporate)</strong></td>
<td>160,504.26</td>
<td>120,575.74</td>
<td>95,468.53</td>
<td>123,575.74</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>218,800.03</td>
<td>175,080.02</td>
<td>142,541.31</td>
<td>178,500.02</td>
</tr>
<tr>
<td><strong>4) Segment Liabilities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S.A.</td>
<td>601.53</td>
<td>386.97</td>
<td>460.26</td>
<td>396.97</td>
</tr>
<tr>
<td>UK &amp; Europe</td>
<td>83.85</td>
<td>10.00</td>
<td>99.75</td>
<td>99.75</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>144.28</td>
<td>160.56</td>
<td>223.25</td>
<td>223.25</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>829.66</td>
<td>556.56</td>
<td>783.28</td>
<td>596.98</td>
</tr>
<tr>
<td><strong>Unallocated Liabilities (Segment and Corporate)</strong></td>
<td>106,721.03</td>
<td>74,272.09</td>
<td>67,002.62</td>
<td>74,272.09</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>127,550.69</td>
<td>80,532.09</td>
<td>74,272.09</td>
<td>74,272.09</td>
</tr>
</tbody>
</table>