birlasoft

CKA Birla Group

ACCELERATING

Intent | Innovation | Impact

Results Release

Q1 FY 2026-27

Birlasoft Q1FY'27 Revenue up 7.4% YoY and 2.3% QoQ to ₹13,794 Mn
EBITDA margin expands YoY to 16.1%
PAT for the quarter up 51.3% YoY to ₹1,610 Mn

DSO days improve to 55 on the back of strong collections
Cash & cash equivalents up 9% QoQ and 26% YoY to ₹28,786 Mn

New Delhi, July 28, 2026: Birlasoft Ltd [BSE: 532400, NSE: BSOFT], part of the multibillion-dollar CKA Birla Group, today reported its unaudited consolidated financial results for the first quarter ended June 30, 2026 (Q1 FY27).

Mr. Angan Guha, Chief Executive Officer and Managing Director, Birlasoft, said, "*We have delivered a sequential revenue growth of 2.3% quarter on quarter, reflecting stable performance in the face of a macro-environment that remains challenging. Deal signings during the quarter, at $169 million TCV, are up 20% year-on-year and include several AI-led engagements. The fundamentals of our business remain solid, and we continue to invest in our tech capabilities as well as in our sales force that should further strengthen our deals pipeline over the course of the year.* "

"Our revenue at Rs 13,794 million was enabled by growth in our BFSI and Lifesciences & Services verticals offsetting some weakness in the other verticals. Margin performance has been healthy, with EBITDA margin at 16.1% reflecting our continued focus on operational efficiency.

We also recorded strong collections that enabled us to improve our DSO to 55 days and to deliver yet another quarter of robust cashflow, with cash and cash equivalents rising to ₹28,786 million by the end of June 2026, up about 9% QoQ and 26% YoY. As a result, we have started the current financial year on a strong note." said **Mr. Chandrasekar Thyagarajan, Chief Financial Officer,** Birlasoft.

Key Financial highlights for Q1 FY27

In INR ₹

- Revenue at ₹ 13,794 M, up 2.3% QoQ and 7.4% YoY
- EBITDA ₹ 2,228 M, EBITDA Margin at 16.1%
- PAT at ₹ 1,610 M translating to basic EPS (not annualized) of ₹ 5.72
- Cash and cash equivalents rise 9% QoQ and 26% YoY to ₹ 28,786 M

In USD $

- Revenue at $ 145.2 M, down 0.1% QoQ
- In constant currency terms, revenue up 0.3% QoQ
- EBITDA $ 23.4 M, PAT $ 16.9 M, PAT Margin at 11.7%
- Cash and cash equivalents at $ 304.1 M, up 9% QoQ

Other operating highlights

- Revenue performance during Q1FY27 was led by BFSI and LSS among verticals and by ERP and Infra among service lines.
  - **BFSI up 5.1%,** and **Lifesciences & Services (LSS) up 2.3% QoQ** in dollar terms, while Manufacturing and E&U registered sequential decline among verticals.
  - **ERP up 0.7% QoQ**, **Infra up 0.5% QoQ**.
  - Revenue contribution from Top 5, Top 10 and Top 20 customers increased QoQ.
- **Deals worth $169 M TCV were signed** during the quarter, up 20% YoY from $ 141 M in the corresponding quarter last year.
- **Cash & cash equivalents increased to $ 304.1 M** at the end of Q1FY27 from $ 278.1 M at the end of Q4FY26. In rupee terms, cash and cash equivalents increased to **₹ 28,768 M** at the end of Q1FY27 from ₹ 26,373 M at the end of Q4FY26.
- Q1FY27 **DSO days improved to 55 days** from 62 days in Q4FY26.
- Workforce strength stood at **11,057** as on 30th June 2026 and attrition reduced to **11.7%** during Q1FY27 from 13.0% during Q4FY26.

Key deal wins for the quarter…

- Selected as a strategic AI partner for a leading US-based financial services player. Birlasoft will help accelerate the client's AI innovation by designing, piloting, and scaling high-impact AI use cases, enabling faster experimentation and enterprise-wide adoption of AI solutions.
- Won a Gen AI contract from a large P&C Insurer to deliver insurance specific use cases to expedite insurance Claims Process, automate downloads from broker portal, and provide intelligent information from broker submissions to underwriters.

…Key deal wins for the quarter

- Won a multi-year, AI-led transformation program to modernize core applications, migrate to the cloud, and replace legacy platforms for a leading banking group in Europe. The initiative will leverage Birlasoft's AI framework, delivering faster software development, optimising operating costs, enhancing customer experience, improving agility and strengthening compliance within a highly regulated environment.
- Signed a strategic engagement with one of the world's leading Pharma and MedTech companies to deploy GenAI-powered solutions across Pharmacovigilance (PV) operations. The engagement will enhance safety monitoring, streamline regulatory reporting, and improve decision-making through an intelligent platform for end-to-end PV management, reinforcing the growing adoption of AI in life sciences.

Recognitions & Awards

- Birlasoft recognised as a 'Leader' in Digital Engineering Services 2026 ISG Provider Lens Study."
- Birlasoft recognised as 'Product Challenger' in Semiconductor Industry - Services and Solutions 2026 ISG Provider Lens Study.
- Birlasoft recognised in 'Horizon 1' in HFS Horizons: Data Modernization and AI, 2026 Study by HFS Research
- Birlasoft recognised as 'Product Challenger' in Microsoft AI and Cloud Ecosystem 2026 ISG Provider Lens Study
- Birlasoft recognised as an 'Innovator' in Avasant's High-Tech Industry Digital Services 2026 RadarView Study
- Birlasoft recognised as 'Challenger' in Avasant's Cybersecurity Services 2026 RadarView Study
- Birlasoft recognised as 'Major Contender' in Everest's Oracle Cloud Applications Services and Oracle NetSuite Services PEAK Matrix Assessment 2025 Study
- Birlasoft recognised as 'Major Player' in NelsonHall's Salesforce Services NEAT Project 2026 Study

About Birlasoft

Birlasoft is a global technology company enabling “next-generation” digital transformation through expertise in Cloud, AI, Data, and enterprise solutions. Combining industry proficiency with advanced digital capabilities, it helps businesses accelerate change with speed, scale, and purpose, delivering “future-ready” solutions that enhance agility, resilience, and customer experience.

Part of the CKA Birla Group and led by Chairman Mrs. Amita Birla, Birlasoft’s over 11,000 professionals drive innovation while building a diverse, inclusive, and learning-oriented culture. With a strong focus on sustainability and long-term value creation, Birlasoft transforms enterprises and communities, earning its reputation as a trusted partner and one of the best places to work.

Explore the innovation at www.birlasoft.com.
Connect with Birlasoft: Read our News and Blogs
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About The CKA Birla Group

The CKA Birla Group, is an Indian multinational conglomerate with a multibillion-dollar revenue. With over 35,000 employees, the group operates more than 50 manufacturing facilities across India and the world, with a presence in diverse sectors including technology, automotive, home and building and healthcare.

The CKA Birla Group continuously adapts to stay ahead in a changing world. By harnessing technology and investing in people and digital transformation, the Group consistently remains agile and delivers profitable growth. Viewing value creation through a global lens, our companies operate without borders.

The CKA Birla Group companies include Birlasoft, GMMCO, National Engineering Industries (manufacturer of NBC Bearings), BirlaNu (formerly HIL), Orient Electric, CK Birla Healthcare (CK Birla Hospitals and Birla Fertility & IVF), Orient Paper, AVTEC and Neosym.

Our companies share a common purpose of serving customers, partners and communities to create long term value through trust-based relationships.

Our commitment to our community

The CKA Birla Group is also known for its deep-rooted commitment to community with institutions like BIT Mesra, Modern High Schools, BM Birla Science Centre, and The CMRI Trust Hospitals, serving millions and nurturing generations of talent.

For further information please contact:

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