

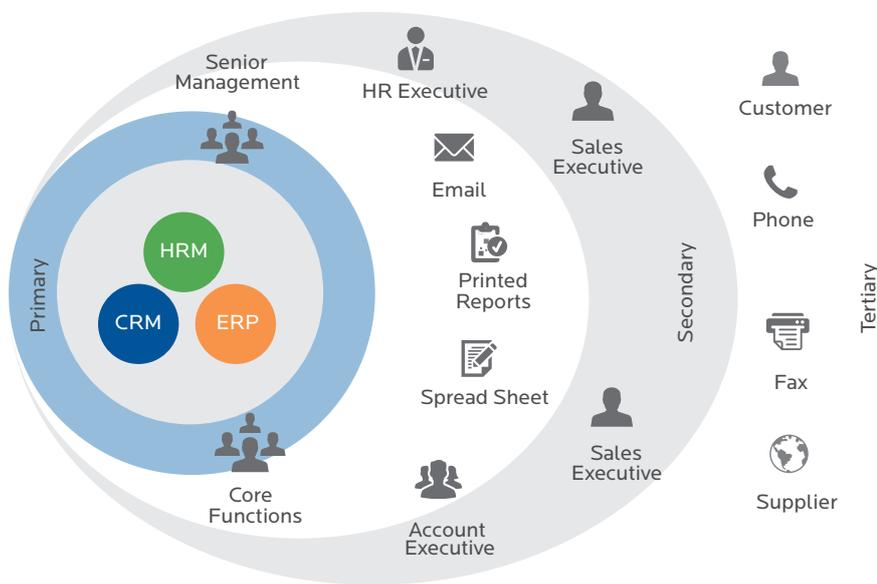


# Bridging SharePoint and ERP

Improving efficiency and fostering innovation for  
sustainable growth

# Information Silos Limit Business Performance

Organizations today are increasingly battling rising input costs and pricing pressures due to high global competition. For businesses to be sustainable and growth-oriented there is an urgent need to optimize resources, increase productivity and foster innovation in the workplace. This requires a review of traditional operational functions with an impetus to improve process cycle times. To achieve this, information availability and effective collaboration between stakeholders are key. This will not only help in improving organizational efficiency but also drive sustainable growth.



## Key Challenges

- Scattered business data across multiple enterprise applications– ERP, CRM, HRM
- 15-20% of the total workforce has direct access to systems while the rest depend on secondary sources of information
- Delays in task completion due to lack of access to business process specific information
- Lack of certainty in data accuracy impacts critical decision making
- Inadequate collaboration between employees, partners and customers
- Time to market versus competition

## Services

- **Assessment** - Identify business process areas that can benefit from content collaboration and content management.
- **Solution Consulting** - Recommend solutions based on business requirements and migration options.
- **Development & Migration** - Develop solutions or migrate existing SharePoint content and applications.
- **Administration & Support** - Administration, Maintenance Support and Governance plans.

# Unified Platform for Collaboration

These challenges can be alleviated using a collaborative software platform such as SharePoint. SharePoint provides managed access to information and also enables interaction between stakeholders. SharePoint also provides options to deliver processes and data from ERP to more employees and external partners, without the need to learn the intricacies of ERP.

### SharePoint can act as a comprehensive enabler in the following scenarios:

- Driving better employee collaboration
- Tracking manufacturing Process and Quality
- Engaging distributors to drive performance
- Effectively managing supplier relationship
- Increasing revenue and customer reach

# Business Collaboration Solutions

## Purchase Requisition



- Create purchase requisitions & track using custom workflows
- Submit approved requisitions to ERP & download requisition status
- View Dashboard to track requisition status

## Enterprise Reporting



- Ad-hoc query and data reporting from ERP
- Configure Dashboards on KPI
- Share reports/views with team members and stakeholders

## Distributor Collaboration Portal



- Share latest product & pricing details with distributors
- Allow distributors to create orders, view status & AR history
- Enable distributors to track performance and compare with peers

## Manage Unstructured Information



- Scan and capture transactional paper documents
- Store in the SharePoint document repository
- Add reference of ERP transactions

Enabling Employees, Partners and Customers to collaborate and access information on demand improves process efficiency, provides better ROI and increased overall customer satisfaction

## ERP Connectors for SharePoint

Pre-built SharePoint-ERP connectors provide seamless connectivity between ERP data and SharePoint that help:



**Query** data from ERP



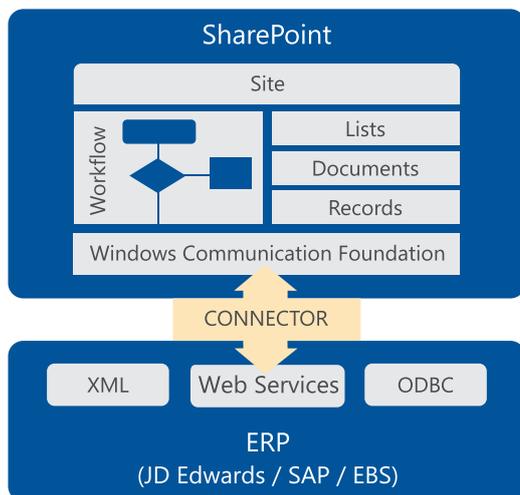
**Extend** data from Address Book, Customer, Item, Order, Payment and other entities in ERP



**Transform** and present data as meaningful information on dashboards and reports



**Synchronize** and validate data edited on SharePoint and update back in ERP



RESOURCES

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