



Modern Enterprise Powered by Microsoft Dynamics 365 Cloud

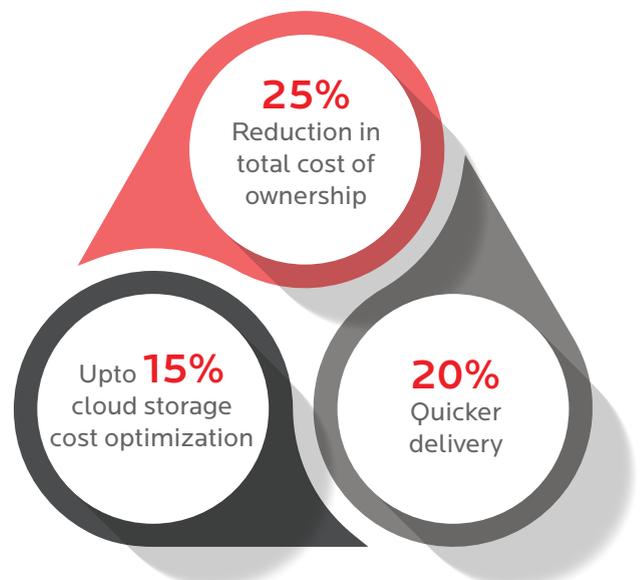
Modernize your legacy CRM & ERP with cloud-based solutions for improved resilience, productivity, and cost efficiencies



Overview:

Organizations using on-premises, legacy CRM, and ERP applications face accessibility, availability, and scalability issues. These applications are costly to maintain, difficult to upgrade, and are dated. Dynamics 365 online addresses these issues and serves as a single platform for all your business apps needs, including CRM/ERP.

These SaaS-based solutions help in reducing overall TCO and bring agility. However, the migration process can be a cumbersome and high risk of failure. Minimize your risks by partnering with Birlasoft. We have experience, tools, frameworks, templates, and methodology to accelerate your journey to Dynamics 365 cloud.



Solution Highlights



MATURE METHODOLOGY

Guard against any failures by adopting Birlasoft's hybrid-agile delivery methodology aligned with Success by Design

- Buys in business confidence in the solution early on
- Encourages changes attuned to your transformational needs and appetite
- Fosters agile delivery



PROVEN FRAMEWORKS

Proven frameworks to migrate from any legacy to D365

- Any Legacy to Dynamics 365 migration
- SFDC to D365 migration
- Siebel to D365 migration
- Infor to D365 migration
- SAP to D 365 migration and more



SPEED OF MIGRATION

Optimized timeline for migration from initiation to delivery

- Increased use of OOB features
- Readymade source to Dynamics 365 data migration solution
- Automation focus
- CI/CD DevOps



UNLOCK CLOUD VALUE

Cloud cost optimization and expert guidance/sessions on better use of cloud features

- Tiered cloud storage strategy to reduce cloud storage cost
- Guidance on using Power Platform, which optimizes licensing costs
- Suggestions on better-using cloud features such as AR, AI, ML, Insight Apps, etc.

Why Partner with Us?

- 15+ years of solid experience in Microsoft Technologies
- Microsoft ITeS 360 Strategic Partner
- Ready to start assessment toolkit and migration frameworks
- Automation Focus (automation testing, CI/CD deployments, RPA, etc.)
- Quicker change adoption by providing structured training
- End to end coverage from legacy to Dynamics 365 steady-state

Success Story

Legacy System to Dynamics 365 CRM Migration for a Global Energy Major

Helped a global energy major who was struggling with the legacy platform to provide effective service to its assets deployed in the field. The platform provides features for schedule management, work order 360 for the field service technician, product inventory, invoice generation, and more. The solution reduced the service cycle time by 20%.

Legacy to Dynamics 365 F&O Migration for a Telecom Retailer and Service Provider

Helped a telecom retailer and service provider with NextGen ERP platform to manage sales cycles effectively and reduced the sales cycle time by 15%. The platform modules are always starting with capital i.e., General Ledger, Inventory Management & HO Integration, Supply Chain, Taxation, Financial Reporting and many more.



RESOURCES

digital@birlasoft.com | birlasoft.com

Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise, and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion-dollar diversified CK Birla Group, Birlasoft with its 12,000+ professionals, is committed to continuing the Group's 160-year heritage of building sustainable communities.