



# Value Harvesting for Enterprise Systems

We Simplify. You Outperform.

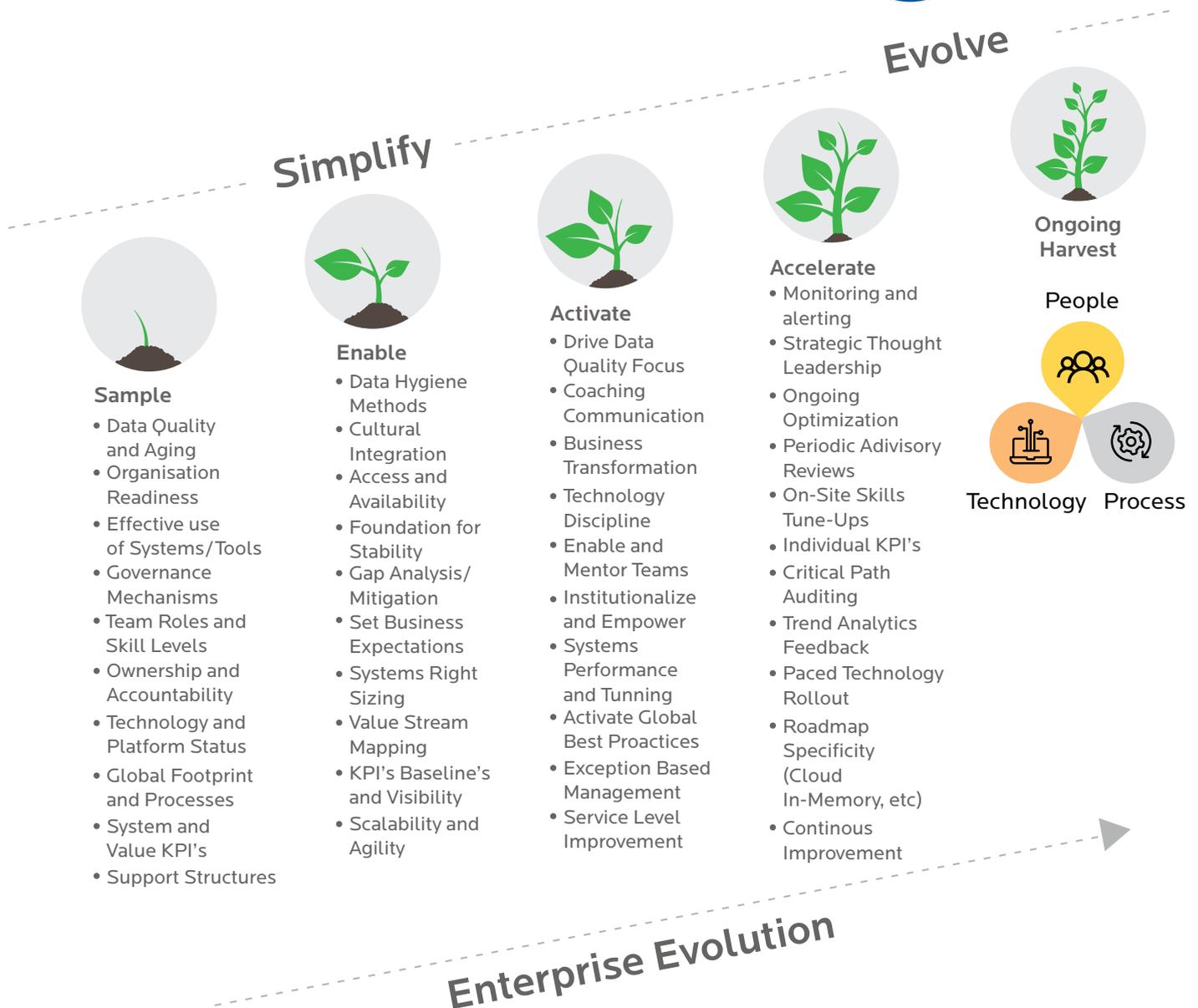
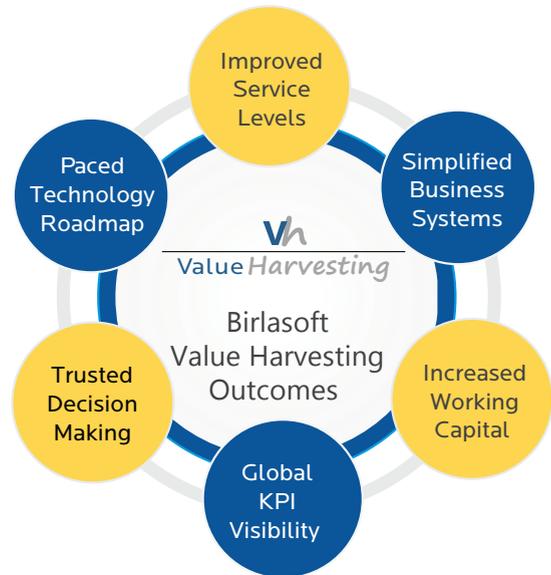
# Extract High Value Returns From existing systems

Organizations often struggle to harness the true power of world-class enterprise systems even in the most mature technology environments. This leads to use of ad-hoc tools, spreadsheet silos and tribal knowledge resulting in increased operational costs, manual work around and "patch as you go" customization to compensate for efficiency gaps.

Value Harvesting <Vh> from Birlasoft empowers organizations to extract new value from existing enterprise systems resulting in:

- .....
- Improved internal/external customer service levels
- .....
- Maximized technology investment returns
- .....
- Optimal utilization of working capital and resources
- .....

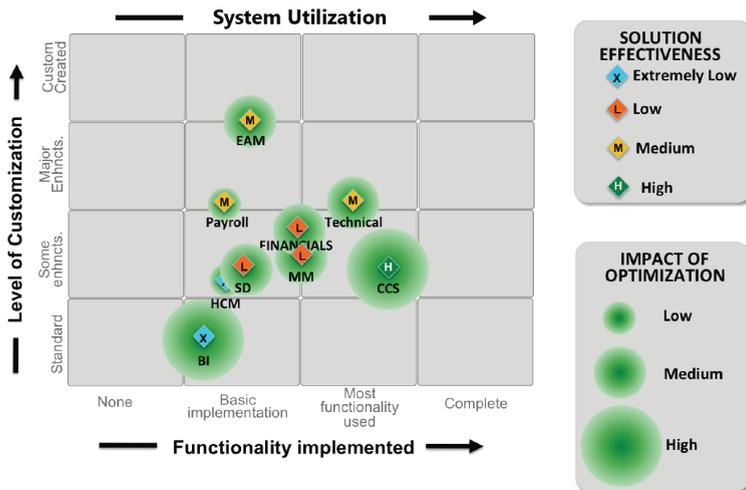
Vh is a self-funding model that accelerates enterprise evolutions by unlocking tangible business gains through the use of sustainable, best-in-class practices, disciplined processes and innovative technologies.



# Vh Data Sampling & Assessment Approach

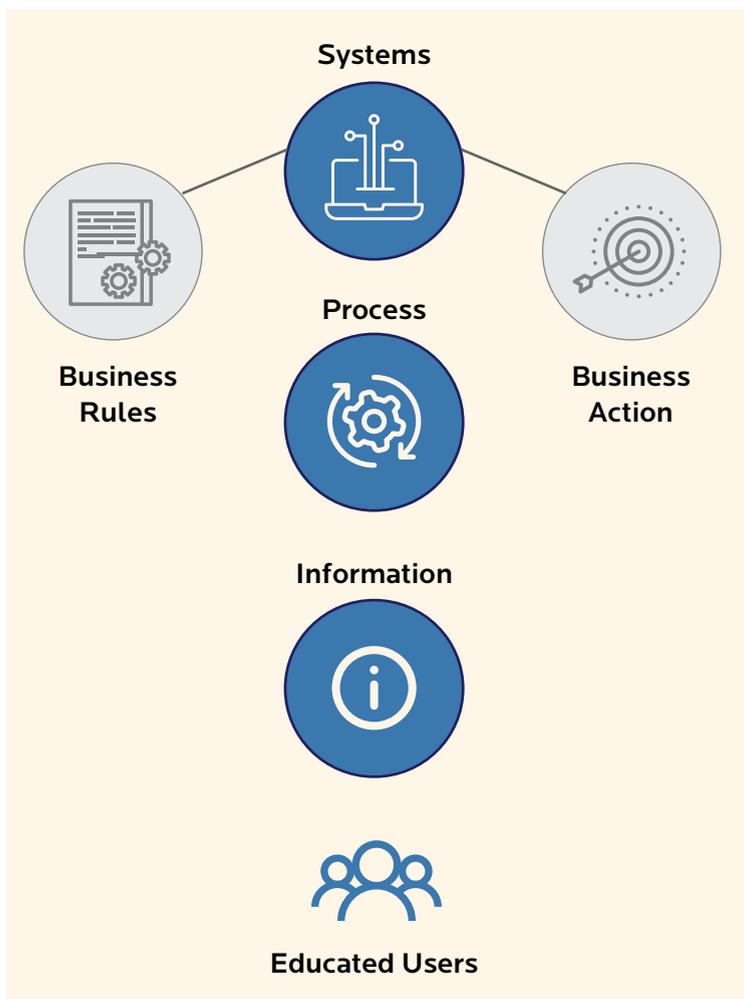
Birlasoft Value Harvesting (Vh) Sampling is a vital step in the Vh methodology, performed by Birlasoft business process integration advisors, using a standardized and tool-based approach.

After gathering data samples from your core enterprise systems and evaluation of people and processes the baseline assessment is established. Once mapped against industry best practices and the Vh Enterprise Evolution model, a comprehensive scorecard and heat map is delivered with detailed findings and prioritized recommendations.



Opportunities for improvement are based on root causes derived from live data, not assumptions.

## How Value Harvesting Creates the Right Environment for Success



Optimal outcomes require rules and actions to be aligned. If business rules say one thing and user actions differ, systems become inefficient resulting in manual workarounds and increasing demands for customizations.

Over time the gap between business rules and actions continues to grow as complexity increases. A focus on simplifying business processes, systems and user interfaces is necessary to drive alignment and sustainably reverse this trend.

The correct balance of People, Process and Technology are significant factors in determining the long term success or failure of an enterprise. They should be enablers, providing the necessary resources in a frictionless manner when needed to create the right climate for Value Harvesting .

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## Next Steps

01

### Executive Overview

Invite Birlasoft's Value Harvesting experts to a call and we'll provide your executive team with an overview of how you can realize more value from your existing investments using the Vh methodology.



02

### Value Harvesting Sampling

Birlasoft will come on-site to conduct an initial Vh sampling exercise. This is an assessment to measure levels of complexity, customization and utilization derived from data samples from your core systems and evaluation of people and processes.



03

### Enterprise Evolution Roadmap

As an outcome of the Value Harvesting sampling, a logical approach will be outlined to enable the organization to accelerate evolution of all aspects of people, process and technology, using a paced technology rollout model.



RESOURCES

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## Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 150 year heritage of building sustainable communities.