



KickStart Rapid Implementation Services for SuccessFactors®

Faster Implementation...Simplify the IT Landscape...
Enhance the Ability to Innovate

According to recent SAP® survey results, our services deliver up to:



40% - 60%

Reduction in implementation time



50%

Reduction in consulting fees



50%

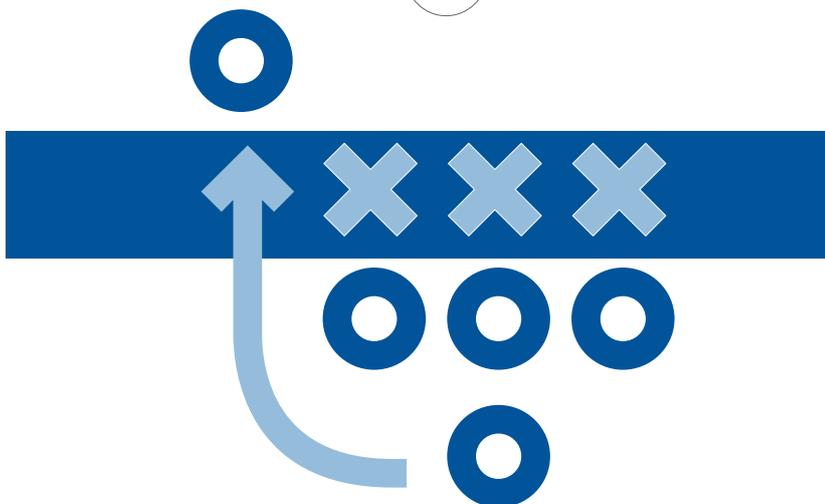
Decrease in project costs

Birlasoft's KickStart for SuccessFactors is a rapid implementation approach developed by the professionals at Birlasoft in response to a growing market need. This program is designed to accelerated **low cost service for HR organizations** to start at their own pace with a pre-configured base system and to **keep the scope simple**.

Scaling an Enterprise Solution so It is Affordable for a Small Business to Implement Comes Down to 2 Factors:

1. Reducing the scope of initial implemented functionality and enable the customer to expand functionality over time as their product knowledge and skills mature.

2. The customer's willingness to take on configuration tasks.



Key Benefits

Dramatically reduce cost, risk, and time to value with quick, predictable and affordable solutions.

In return, the Birlasoft KickStart approach affords companies willing to invest some effort the ability to deploy the full version of the market **leading SAP SuccessFactors HCM suite for as little as one third the implementation fee** for the full SAP Launch approach.

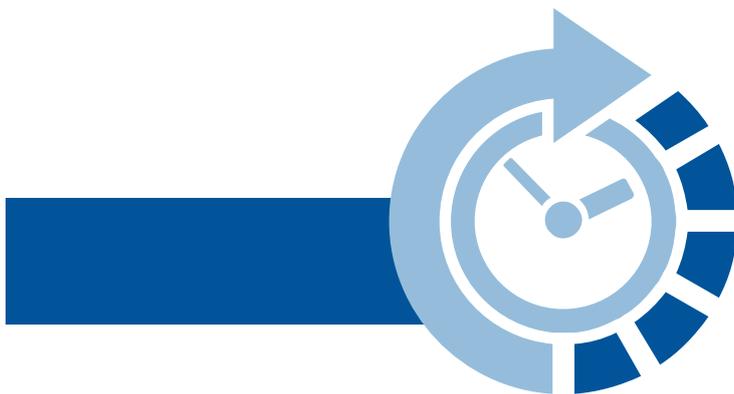
KickStart RDS Leverages 6 Key Techniques:

1. Keep the scope simple
2. Start with a pre-configured system based on common and best practice
3. Provide a highly prescribed process that delivers results
4. Take advantage of the Cloud with 100% remote implementation
5. Enable the customer with a DIY model of configuration and lots of training
6. Support the customer with an OnDemand service model with just-in-time help and know-how



Tools to Simplify the HR Function

Through a single plug-and-play cloud solution, HR teams have the tools to complete day-to-day tasks of workforce management quickly and efficiently.



Scalable Solutions

Build on the base solutions incrementally with Birlasoft's assistance. Implement selected functionality that best suits the organizations needs.

Birlasoft KickStart RDS vs. SAP RDS Solutions for SuccessFactors

Both Have:

- Preconfigured Best Practice instance that can be refined but not custom configured
- Reduced Implementation time by 50% and lower consulting fees
- Highly prescribed process
- Have program for almost every module

KickStart Adds:

- Ability to add additional functionality as needed with many a-la-cart options for every module
- Lower cost Base Solution implementation fees
- All online sessions are recorded and provided to customer
- Customer can choose to use instructional meetings to perform minor custom configuration with consultant
- Provision for Post Go-Live configuration, Admin and training support included

SuccessFactors Modules Covered

Employee Central (EC) | Employee Profile (EP) and Platform | Performance Management (PM)
Goal Management (GM) | 360 / Multi-rater (360) | Calibration (CAL)
Compensation Management (CMP) | Succession Planning (SP) | Career Development Planning (CDP)
Learning (LMS) | Recruiting Management (RM) | OnBoarding (OB)
Social Learning and Collaboration (JAM)

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Want To Know More? Ask the HCM Cloud Experts.
Contact Us With Your Questions.



Birlasoft SAP Practice

ERP, CRM, EAM, FM, HCM, Procurement, HANA, Mobile, Analytics and Big Data, SuccessFactors, Cloud Portfolio (Cloud for Customer, Cloud for HR, Cloud for Travel & Expense).

SAP Partnerships & Certifications

SAP Gold Partner for Services and VAR; SuccessFactors Sales, Consulting and Education Partner; joint Center of Excellence with SAP; engaged with SAP Labs for development of best practices since 2007; SAP BusinessObjects product support; worldwide support for SAP.



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An SAP Company

CONSULTING PARTNER



RESOURCES

CloudSF@birlasoft.com | birlasoft.com

Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 150 year heritage of building sustainable communities.