



# Discrete Manufacturers

Run Smarter Now With SAP S/4HANA

# SAP Partner Solution in SAP S/4HANA, edition of SAP Business All-in-One for Discrete Industries in India

DiscreteEDGE solutions are based on deep discrete manufacturing industry knowledge combined with SAP's Industry Best Practices. The solutions empower our customers realize faster implementation of enterprise management solution, lower total-cost-of-ownership with high predictability. These solutions are a result of our dedicated focus and investments of more than a decade.

Solution running on SAP S/4HANA, brings in the power of in-memory computing combining transactional and analytical processing in single system. SAP S/4HANA Digital core based approach empowers our customers to integrate Enterprise Management, Internet of Things and other applications into single, simplified landscape. The solution is now India GST compliant.

DiscreteEDGE covers end-to-end processes like

- Financial management & accounting
- Forecast to Stock
- Order to cash
- Lean Manufacturing
- Procure to pay
- Logistics Management
- Repetitive Manufacturing
- Real-time reporting based on HANA Live.



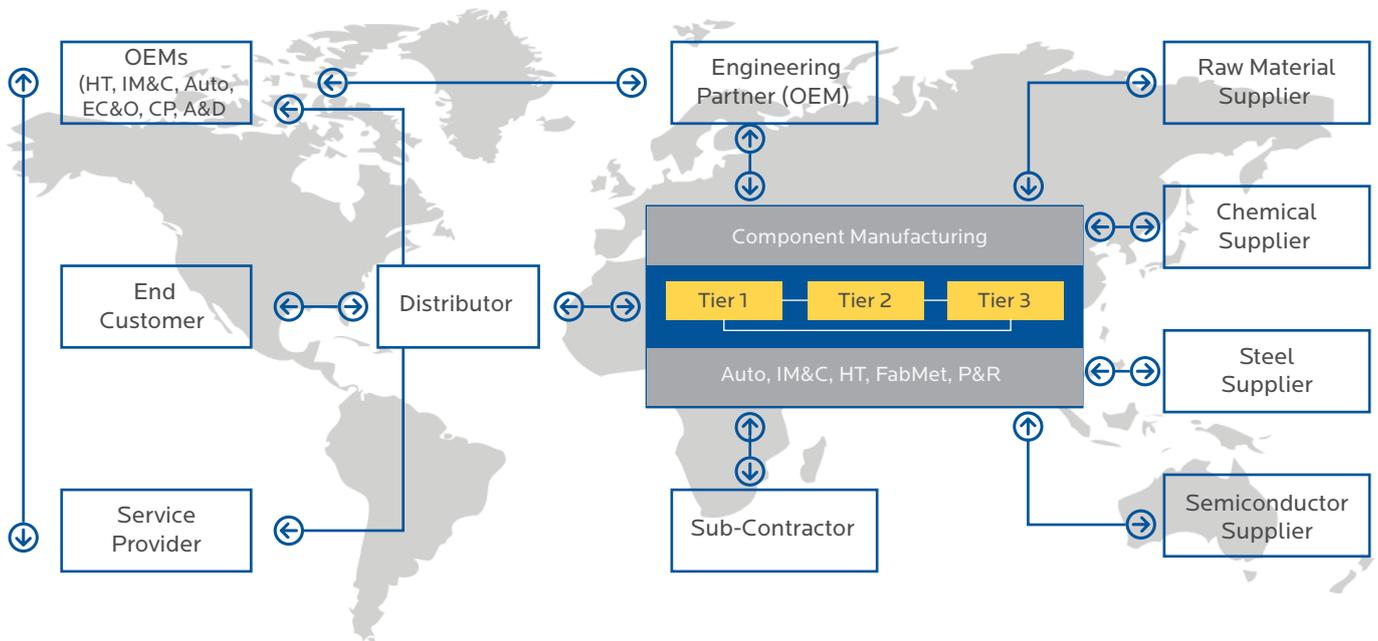
## Solutions from Birlasoft

Ready-to-deploy Discrete Manufacturing Industry solutions from Birlasoft built on SAP S/4HANA, enables customers to implement the latest Enterprise Management solution faster and at lower Total Cost of Ownership.

## 5 Ready solutions available are:

- **IMCEdge** - Industrial Machinery Component Industry
- **AutoEdge** - Auto Components Industry
- **HiTechEdge** - Hitech Components Industry
- **FMCEdge** - Fabricated Metal Components Industry
- **PRCEdge** - Plastic and Rubber Components Industry

## Discrete Manufacturing Industry Value Network



# AUTOEDGE

POWERED BY BIRLASOFT

AUTOEdge specialized for automotive suppliers, is a comprehensive enterprise resource planning (ERP) solution based on proven best practices aggregated from various industry implementations. Solution covers key features like Product Development, Procurement, Repetitive Manufacturing, Warehousing, Sales and Service . The solution covers more than 170 processes and are ready to deploy. Sub-Industries coverage includes Auto Tier 1, Tier 2 Motor Vehicle Parts & Accessories manufacturers.

# IMCEDGE

POWERED BY BIRLASOFT

IMCEdge specialized for Industrial Machinery and Components suppliers, is a comprehensive enterprise resource planning (ERP) solution based on proven best practices aggregated from various industry implementations. Solution covers key features like New Product Development, Quote and Sales cycle management, Variant Configuration, Make to Order/Make to Engineer manufacturing, Serial Number, Service planning and execution. The solution covers more than 220 processes and are ready to deploy. Sub-Industries coverage includes Pump, Special Dyes & Tools, Ball & Roller Bearings, Machine tools manufacturers.

# HITECHEDGE

POWERED BY BIRLASOFT

HITECHEdge specialized for electronics and component manufacturers, is a comprehensive enterprise resource planning (ERP) solution based on proven best practices aggregated from various industry implementations. Solution covers key features like Product Development, Procurement, Configured material, Repetitive Manufacturing, Serial Number, Warehousing, Sales and Service . The solution covers more than 180 processes and are ready to deploy.

Sub-Industries coverage includes Electronic capacitors, resistors, Wiring devices, Electronic connectors, Printed Circuit board manufacturers.

# FMCEDGE

POWERED BY BIRLASOFT

FMCEdge specialized for fabricated metal component manufacturers, is a comprehensive enterprise resource planning (ERP) solution based on proven best practices aggregated from various industry implementations. Solution covers key features like Co-Product manufacturing, Product Development, Procurement, Repetitive Manufacturing, Warehousing, Sales and Service . The solution covers more than 180 processes and are ready to deploy.

Sub-Industries coverage includes Electronic capacitors, resistors, Wiring devices, Electronic connectors, Printed Circuit board manufacturers.

# PRCEDGE

POWERED BY BIRLASOFT

PRCEdge specialized for plastic and rubber component manufacturers, is a comprehensive enterprise resource planning (ERP) solution based on proven best practices aggregated from various industry implementations. Solution covers key features like Co-Product manufacturing, Batch characteristics, Product Development, Procurement, Repetitive Manufacturing, Warehousing, Sales and Service . The solution covers more than 170 processes and are ready to deploy.

Sub-Industries coverage includes Gasket/Seals, Fabricated rubber products, Plastics foam products manufacturers.



Preconfigured Solution



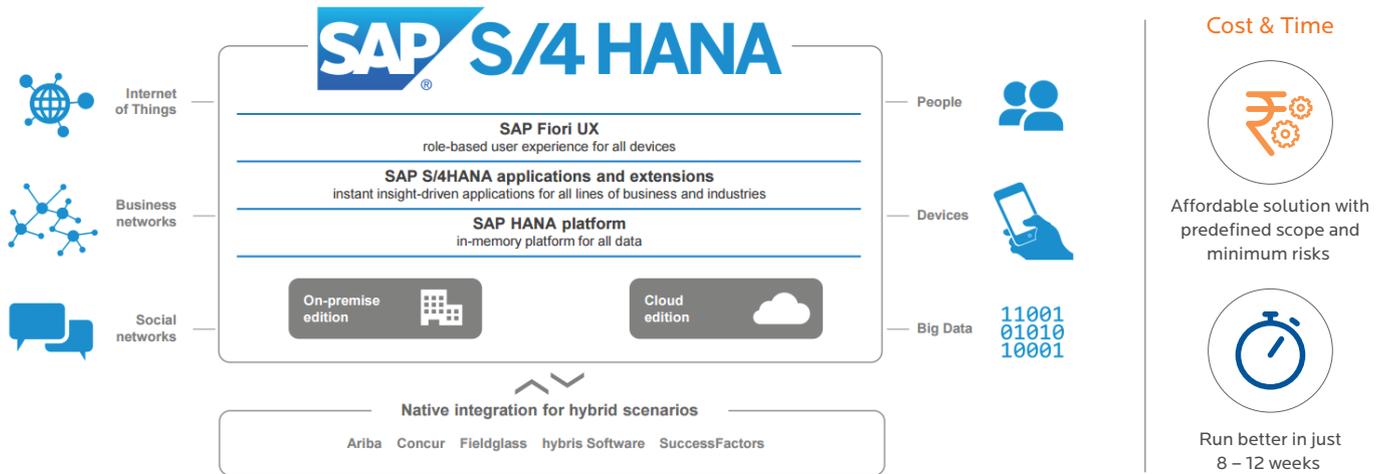
Predicable Costs



Faster Delivery

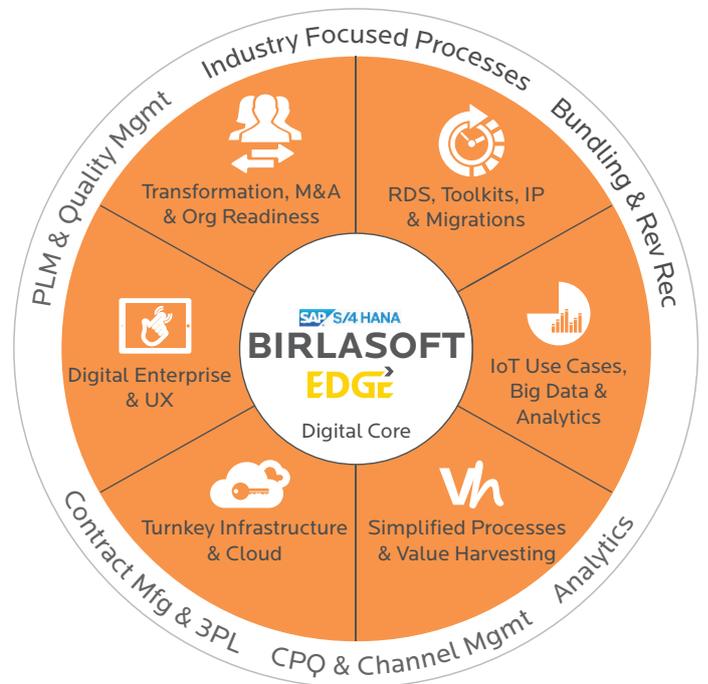
# DiscreteEDGE solutions, a complete ready-to-consume solutions that addresses discrete industry's business needs

The New, Re-Engineered, End-to-End Solution Stack From SAP



## Align IT to your business strategy-quickly & affordably

- Reduce lead times to launch new products
- Leverage real time business intelligence to make more informed decisions
- Drive tighter collaboration across partner channels & supply chains
- Accelerate financial close while meeting strict compliance and reporting standards
- Realize new operational efficiency gains that directly impact margins



**birlasoft**



**successfactors**  
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10900  
Employees

1900  
SAP  
Consultants

400 Projects  
Executed

350 SAP  
Customers



RESOURCES

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## Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 150 year heritage of building sustainable communities.