



Birlasoft SPRINT
RDS Package for SAP Analytics & Data Migration

Certain Outcomes in Uncertain Times



40-60%
Reduction in
Implementation Time



100%
Remote
Delivery Model



50%
Reduction in
Project Costs

Speed to Value with Maximum Impact in Minimal Time

Many companies have fragmented BI and analytics capabilities. This leads to inconsistency in reporting. A lack of insight into accurate information can lead to companies missing opportunities for revenue generation, process efficiency enhancements, and business outcome improvements. During these uncertain times, Birlasoft can assist with identifying bottom-line improvement opportunities in areas such as spend analytics, order fulfillment, inventory management, and other areas that are at the forefront of keeping the world open for business.

Companies That Standardize Their BI Investments Into a Single Version of the Truth Have:



Source: SAP study 2018: SAP Analytics Solution

Organizations that provide people with the intelligence to make better decisions and enable them to act in the moment, will outperform



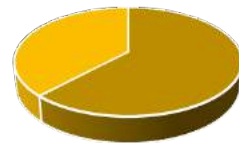
75%

Decisions can be mapped directly to **company strategies**



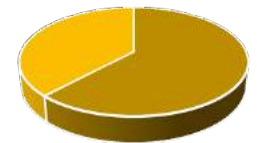
78%

Decisions are **data driven**



62%

Decisions are made in **real time**



62%

Decisions making is **distributed** across the organization

Source: Oxford Economics, 2016 - Leaders 2020 The Next-Generation Executive: How Strong Leadership Pays off in the Digital Economy

KEY FEATURES



Rapid Deployment



Real-time data insights



Predictive Analytic Capabilities

DIFFERENTIATORS



Quick and agile implementation structures



Successfully Implemented Results



Only Vendor That Supports Production Issues for SAP

BENEFITS



Ability to Quickly Respond to Fast-moving Environment



Better Business Results From Smart Decisions



Strategic Positioning for the Future

Pre-Defined Solutions - SAP Analytics Cloud

Package Description	Software / Skills Requirements	Business Offering	Timeline	Birlasoft Provided Resources
Implementation SAC with Standard Content + Customized Dashboards	SAP SAC	Standard business content & customized dashboards	8 weeks	1 Functional Lead 2 SAC Consultant 2 Developers

Budget: Fixed Price \$125K

Approach: Initial platform implementation with standard content activated that can be upscaled at a later time as desired by customer. Additional customized content provided for immediate, high-value reporting.

Duration: 8 Weeks

Scope & Deliverables:

- Business data acquisition from ECC, BW, and/or S/4HANA
- Development of **10 data models** from FI, logistics, manufacturing, HR, and/or other modules
- Development of **5 custom dashboards** (Overview, Analysis, Data Insights) w/ KPIs & Metrics in aforementioned modules
- Activation of **4 standard dashboards** for customer specific industry or LOB

Additional Notes: Required Basis and DB resources would be provided by customer

Value Proposition and Key Benefits



Real Time: View data from source system in real time.



Actionable Insight: SAC's insight-to-action capabilities can present opportunities for revenue generation, cost containment, demand fulfillment, and other bottom-line improvement areas.



Predictive Potential: Predictive capabilities of SAC enables customers to imagine what-if scenarios and visualize potential outcomes.



Conversational Over Complex Code: Ability to ask questions in a natural conversation manner with instant results reduces need for complex coding capabilities.

Pre-Defined Solutions - SAP Data Services

Package Description	Software / Skills Requirements	Business Offering	Timeline	Birlasoft Provided Resources
Non-SAP to SAP ECC Data Migration	SAP BODS SAP ABAP SAP ECC Legacy applications built on Oracle or SQLSERVER	Data migration of: customer, vendor, material master data and 4 open items transaction data tables	12 weeks	1 Data Lead 2 BODS Developer 1 ABAP 1 Functional Expert
SAP ECC to S/4 HANA Data Migration	SAP BODS SAP ECC SAP S/4 HANA SAP Functional	Data migration of: customer, vendor, material master data and 4 open items transaction data tables	12 weeks	1 Data Lead 2 BODS Developer 1 SAP Migration Cockpit 1 Functional Expert
SAP ECC to SuccessFactors Data Migration	SAP BODS SAP SuccessFactors SAP Functional	Data migration of: 3 key master data types 3 key transaction types	12 weeks	1 Data Lead 2 BODS Developer 1 SuccessFactors 1 Functional Expert

Budget: Fixed Price \$150K

Approach: Migration of pre-defined data from legacy source system to desired target system to prepare customer's transition to newer technologies.

Scope & Deliverables:

- SAP provides Data Services as a platform to enable connections with most ERPs, legacy apps, databases, social media, etc. to extract, transform, and load data purposes
- Birlasoft has created reusable and scalable mapping templates and accelerators for faster execution
- Scope of data objects mentioned in the 'Business Offering' section of above table

Additional Notes: Assumption is that customer has necessary licenses for BODS

Value Proposition and Key Benefits

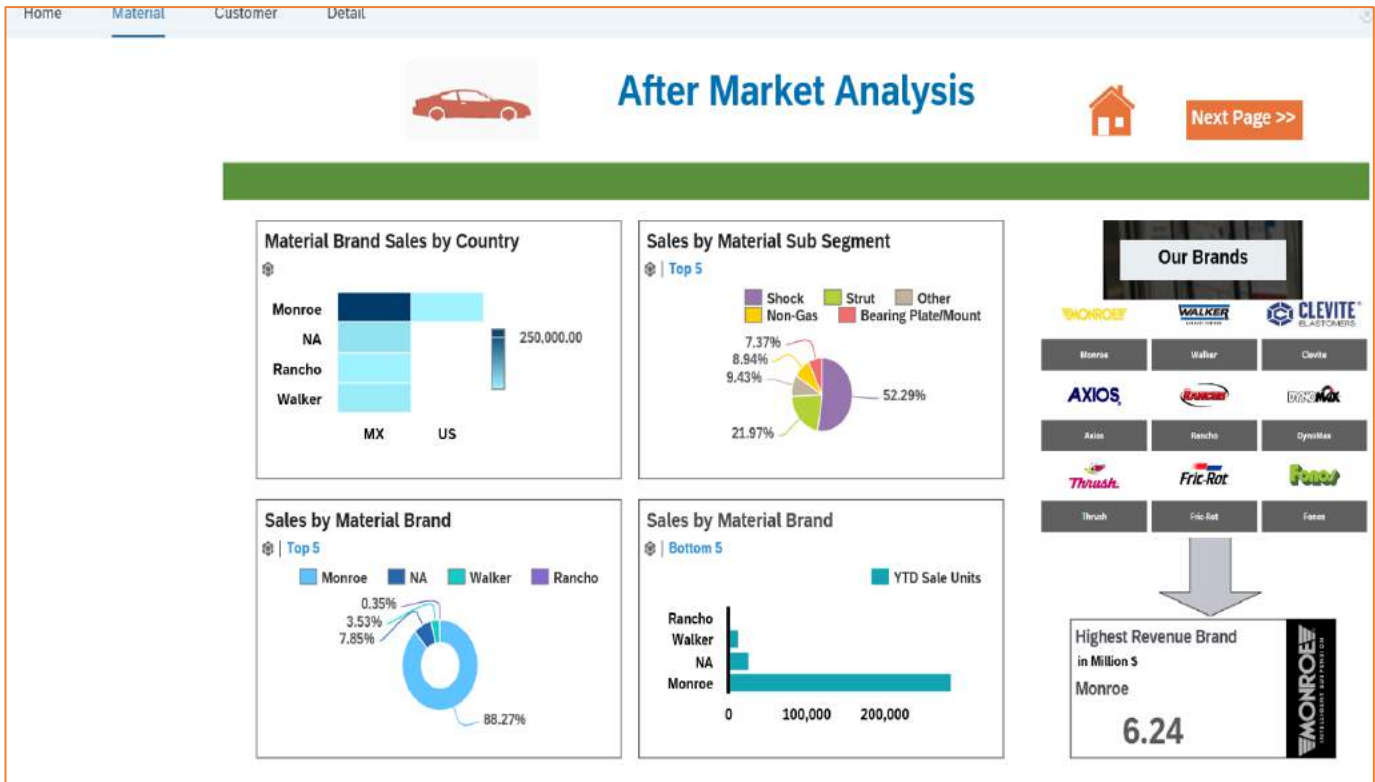
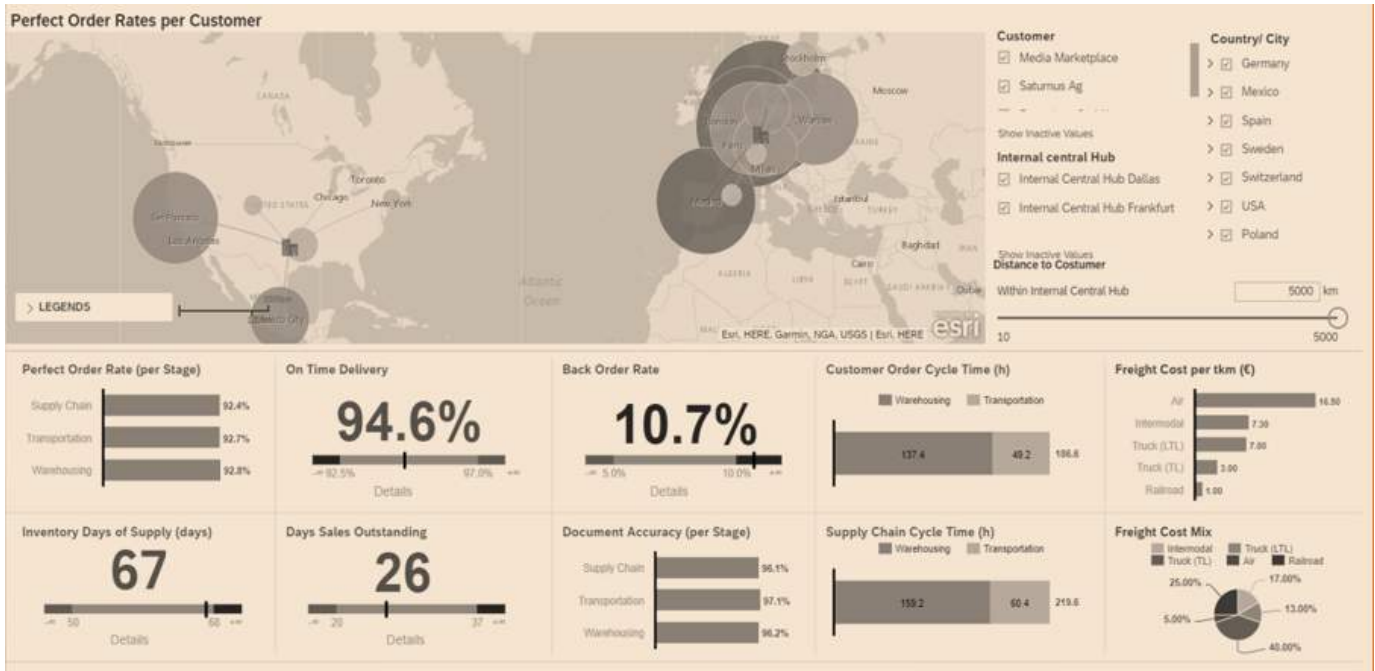


Reusability and Scalability: Birlasoft created mapping templates can be reused for future data migration/cleansing and can be scaled for larger volumes.



Efficiency: Birlasoft provided accelerators enable faster and more efficient execution.

Sample Dashboards



Birlasoft's Analytics & Data Management Practice Differentiators

<p>200+ Successful BD&A Projects Delivered</p>	<p>100+ HANA Experienced and Trained Consultants</p>	<p>A Fully Matured Internal HANA COE (S/4H, BW/4H, EDW on HANA)</p>	<p>Handling SAP BOBJ Worldwide product support for SAP for 10+ years</p>	<p>25 Year Footprint Across the SAP Landscape</p>
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Global Deployment Capabilities

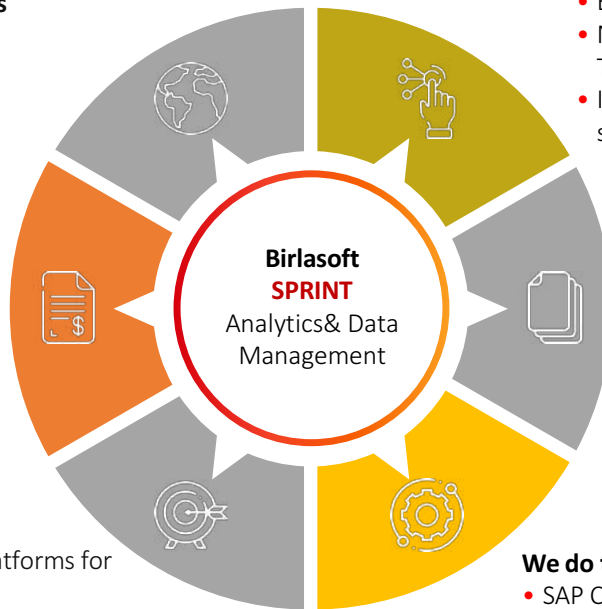
- Multi-country deployments
- Local country resources
- Award Winning AMS Support

Strong Value Prop

- Cost effective onshore/offshore model
- SAP Gold Partner
- Innovation Partner with SAP labs
- Dedicated Marketing team

Our Sweet Spots

- Repeatable data migration platforms for SAP rollouts
- System Consolidation (M&A)
- ERP Upgrade or Migration
- Data Enrichment (DaaS)



Full complement of BI skills

- SAP BusinessObjects Suite of Tools
- BWoH, BW/4HANA, Native HANA
- Non SAP skills: Microsoft Power BI, Tableau, and more
- Integration with SAP and non-SAP systems

We offer end to end BD&A Offerings

- Visualization & Analytics
- Data as a Service
- Next Gen EDW
- Upgrades & Migration
- AMS

We do the Heavy Lifting

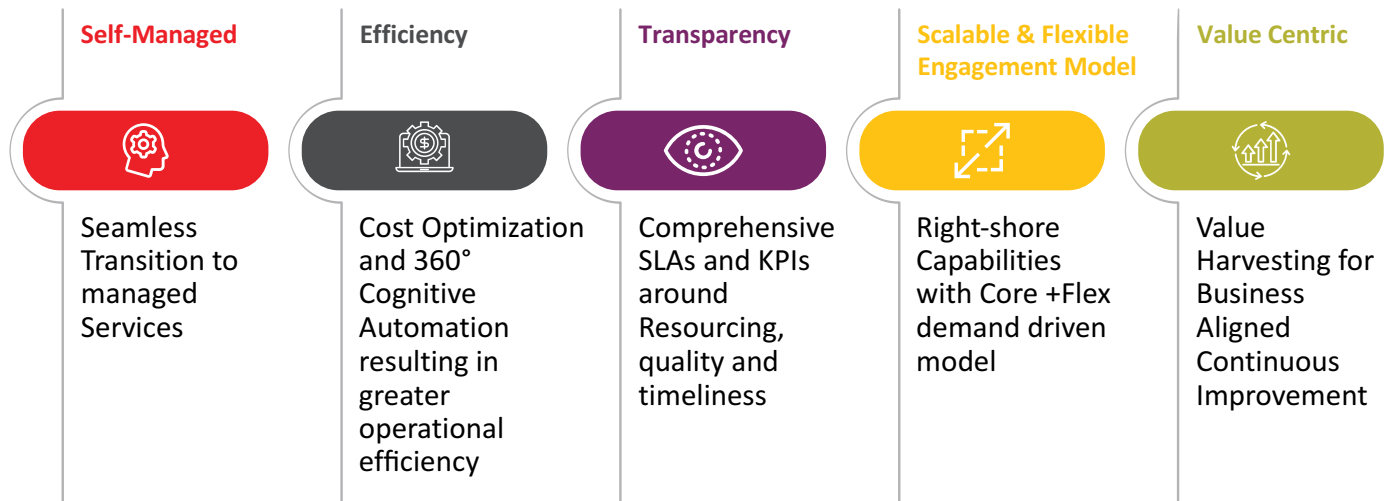
- SAP Cloud Platform Integration
- On-premise data integration to Cloud Analytics
- SAP S/4HANA integration knowledge

Derive Transformational Value with our SmartAMS

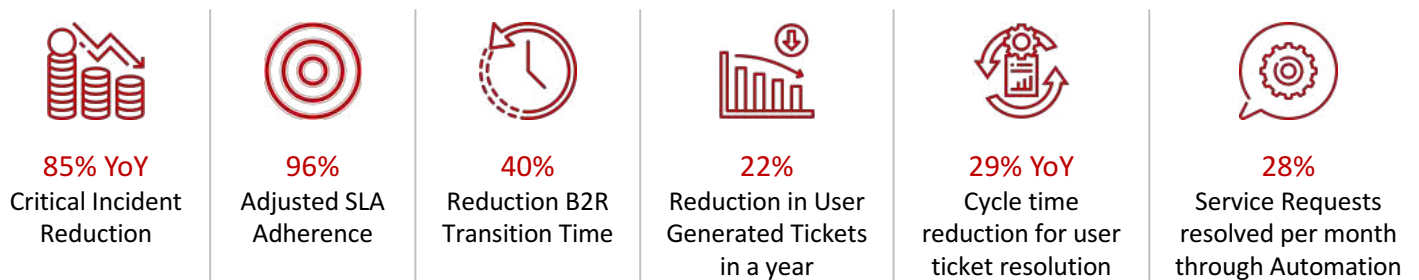
What is Application Managed Services?

Historically, AMS vendors have come into play to help organizations reduce the cost of maintaining the solutions, increase the operational efficiency, and free up organizational resources to focus on strategic initiatives, historically called “Keeping the lights on” work.

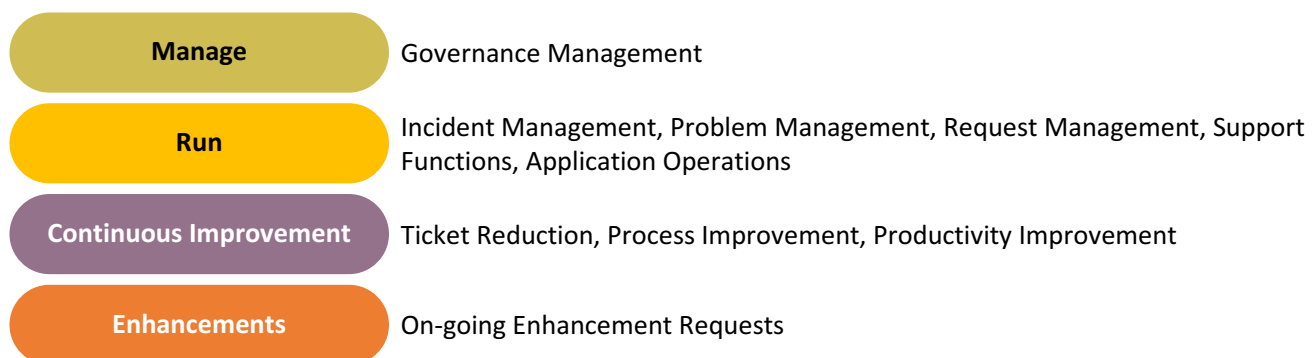
Birlasoft’s SmartAMS Key Features



KPIs From SmartAMS



SmartAMS Services



How to Get Started

Connect with your Birlasoft Analytics Expert for a free Pre-Assessment on the project scope or contact:

K-D Vo
Data & Analytics Practice Director
KD.Vo@birlasoft.com
M: +1-206-390-6563

Mandar Gokhale
Global Practice Director
Mandar.Gokhale@birlasoft.com
M: +91 9823124999

Why Birlasoft?

Birlasoft combines the power of domain, enterprise, and digital technologies to reimagine business processes for customers and their ecosystems.

10,000+ Employees
Globally



Development Centers – India (4)
USA (1 | Operations Centers –
Brazil and UK



5 Continents | 14 offices
| 27 countries



2000+ Consultants
World-Wide



True Digital
Expertise



Industry and Analyst
Recognized



Forming a leading \$500M publicly listed Enterprise Digital and IT Services company
Part of the 158 Year CK Birla Group | \$2B Conglomerate



RESOURCES

sap@birlasoft.com | birlasoft.com | US +1 888 985 0301

Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion-dollar diversified The CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 158-year heritage of building sustainable communities.