

# WIKUS implements Infor M3

for its India operations for a faster 'go-to-market' solution while meeting market expansion and scale of operation goals!

## Customer Overview

WIKUS is one of the industry leaders in manufacturing high tech tools for industry and trade manufacturing a range of band saw blades. These blades are used where highest precision, fine cutting and maximum power are required.

WIKUS is a global company with head offices in Germany and branch offices spread across the United States, Spain, Austria, France, Sweden, China, South Korea and India.

## Business Challenges

WIKUS has Infor M3 as their Enterprise Resource Planning software across their facilities worldwide and for manufacturing products in India, they planned an Infor M3 implementation for their India operations. With the ERP implementation, WIKUS's aim was to enable the scalability of their operations and have a globally integrated solution to meet their business objectives. They wanted a faster go-to-market solution that would meet their market expansion and scale of operation goals. Setting up a new plant also meant that WIKUS had to minimize the supply lead times and improve their supply chain, which is the backbone of any business.

To resolve these challenges, WIKUS chose Birlasoft as a strategic partner to guide them in this important journey of M3 ERP implementation.

### Highlights

**Industry:** Manufacturer, Importer & Distributor

**Project Footprint:**

- M3 ERP Solution Implementation
- Data Migration
- Solution Compliant with Local Regulatory Requirements
- User Training and Documentation

### The primary business requirements were:-

- Solution Implementation must be completed before the new plant set up an becomes operational
- The implementation must adhere to all complexities of local taxation and regulatory requirement and also be flexible enough to accommodate future changes
- The implementation team must work in tandem with their global team to ensure standardization
- Global business processes and best practices to be incorporated while following local changes suitable for their regional business
- Go-Live with easy adaption of solution by business with future support

# Birlasoft's Solution

Considering the WIKUS scenario, Birlasoft had to work from the ground up. WIKUS were setting up a new plant, so Birlasoft had to ensure that everything was smooth flowing and interconnected seamlessly with WIKUS' global offices. Birlasoft collaborated with the WIKUS global team to ensure process harmonization and best practices adoption. Birlasoft's strong relationship with Infor for global M3 implementation projects also helped them in working with WIKUS. Birlasoft's profound understanding of WIKUS' business enabled them to know exactly what technology will make a positive difference to WIKUS business operations.

With Birlasoft's proven M3 implementation methodology, experience and deep understanding of the Industry, Birlasoft was able to lead the project and ensure timely completion of the project with quality deliverables.

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## Benefits/Objectives Realized

Birlasoft has optimized the M3 implementation method and completed the entire process in record time for WIKUS. The key benefits that WIKUS gained are:

- **Simplified Business Integration:**  
Birlasoft successfully mapped and implemented the global processes in M3 for WIKUS
- **Completely Customized:**  
Birlasoft completely customized the M3 implementation according to WIKUS' local requirements while adhering to global processes
- **Future-proof integration:**  
All business standard practices such as statutory compliance, inventory valuation, stock locations, and statistics of all stock movements were integrated in the implementation
- **Operational Efficiency:**  
Birlasoft completely redesigned the processes leading to higher operational efficiency



RESOURCES

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## Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 150 year heritage of building sustainable communities.